



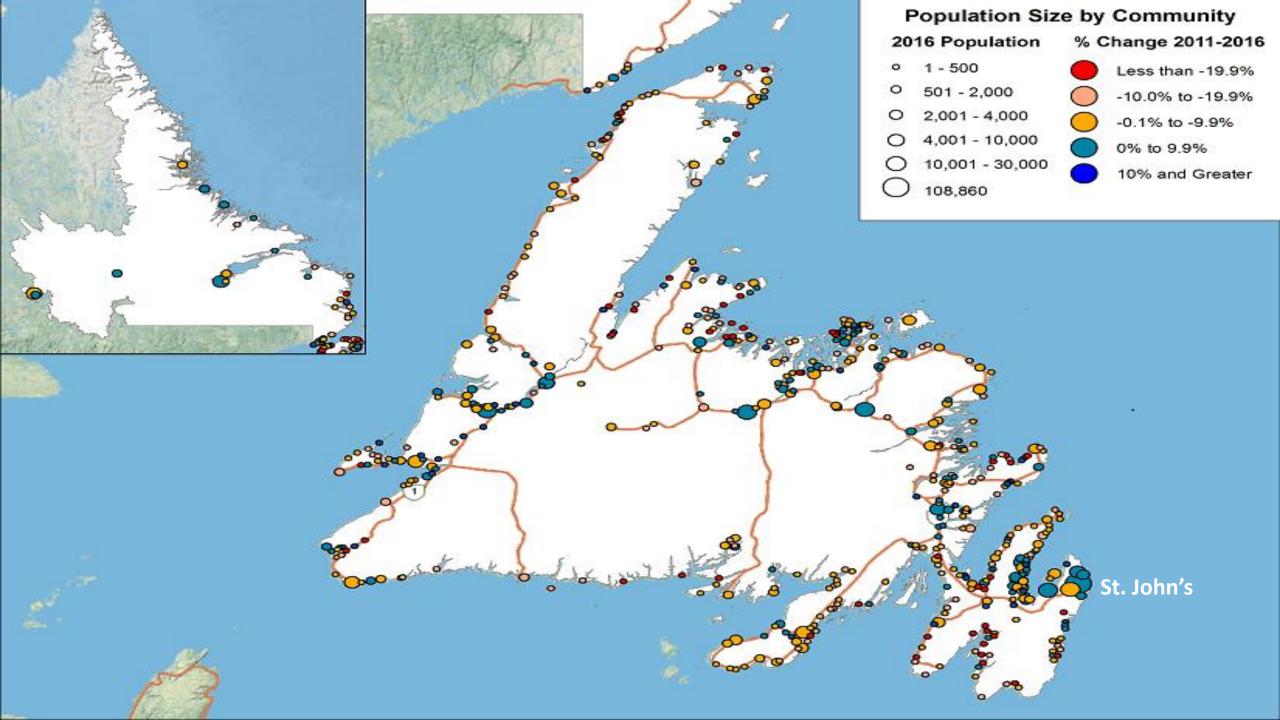
#### **Presentation Outline**

- Overview of Newfoundland and Labrador and TCII
  - Population and Economy
  - Provincial Business Innovation Agenda

• RIS Research in NL

RIS Pilot Initiatives in NL















## **Economy**

- 2017 exports from Newfoundland and Labrador were worth \$10.2B, up from \$8.4B In 2016
- Primary goods exported:
  Oil, Seafood, Minerals, Paper, and Electricity
- Traditional Industries: Fishery, Forestry, Mining,
  O&G
- Emerging Industries: Technology, Aquaculture,
  Ocean Tech.



## Provincial Business Innovation Agenda



- Government of NL reset the focus on innovation with release of a new Business Innovation Agenda, 2018
  - 1. Product Development and Commercialization
  - 2. Productivity
  - 3. Growth and Internationalization
  - 4. Workforce Skills and Talent
- Recent collapse of oil prices created sense of urgency



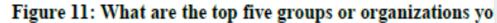
### Ocean Supercluster

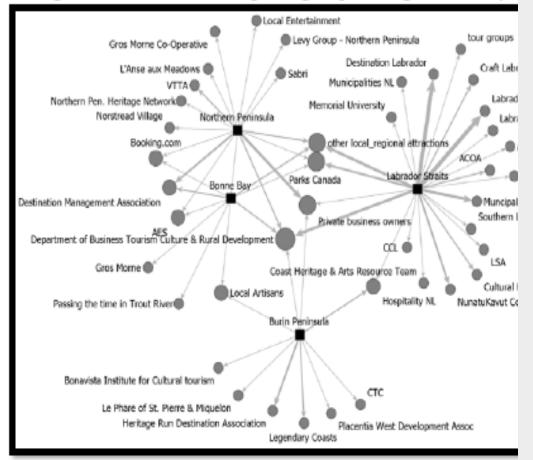


- Industry-led consortia taking leadership for Canada's selected superclusters
- Potential for \$125-\$250M in non-repayable federal funding
- Investing in incremental activities that build on strengths and address gaps
- Ocean Supercluster (OSC) collaboration:
  - 1. Shared interest in technology-driven solutions to enhance the ability of Canada's ocean-based firms.
  - 2. Success requires a deliberate cluster-building strategy to drive innovation more collaboratively.



## Regional Innovation Systems Research in Rural NL



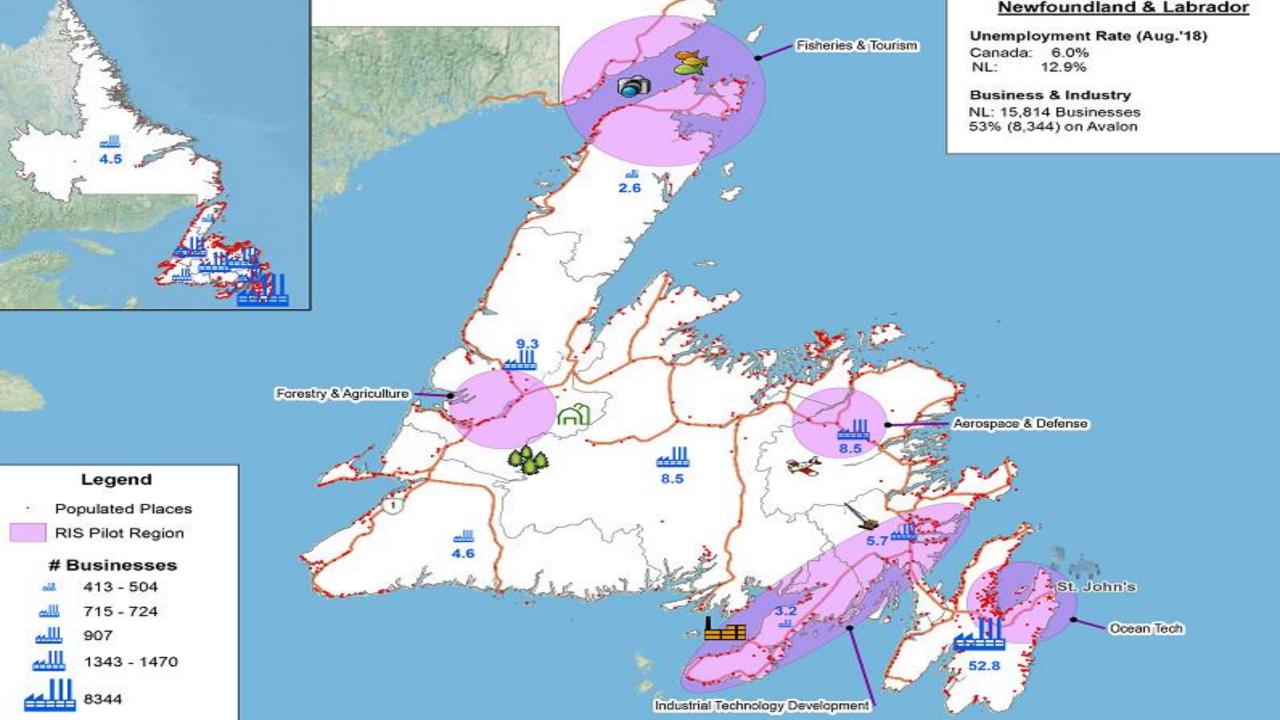


- Local research led by Memorial University using social network analysis and RIS
- Investigated social capital and network ties in rural areas
- Findings include gap in collaboration between key participants e.g., tourism operators and support organizations, municipalities, etc.
- Recommendations: understanding commonalities, better communication, promotion of existing assets, growing relationships



# Territorial Innovation Models on Northern Peninsula, NL (Carter & Vodden 2017)

- Reviewed applicability of territorial innovation models (i.e. regional innovation systems, quadruple helix) are for remote rural regions like Great Northern Peninsula
  - Strong focus on agglomeration economies excludes many rural regions
  - Partnership between business, NGOs, government, & educational institutions
- Weak and dispersed private sector, low municipal capacity identified as key barriers for these models in rural places
- Paper recommends efforts to strengthen regional governance capacity and entrepreneurship and suggests entrepreneurial ecosystem model may be more applicable approach for rural





#### Pilot Goals and Objectives

#### Goals of RIS3 Pilots

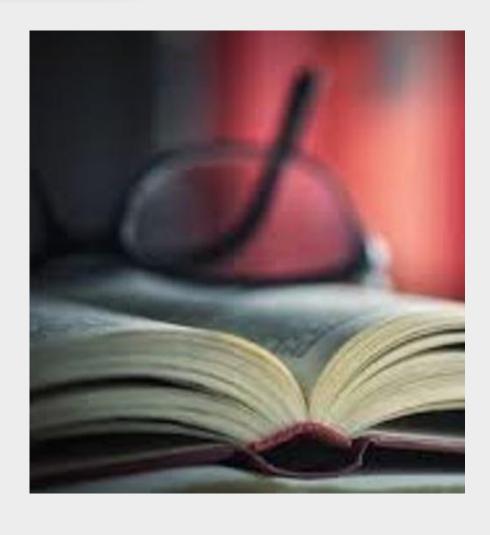
Each pilot to identify three or four common and attainable initiatives.

#### Objectives of the RIS3 pilots:

- Enhance connectivity;
- Identify opportunities to explore innovation s for adaption and adoption for existing and new technologies;
- Foster greater global opportunities and global pipelines;
- Encourage further collaboration between wider entrepreneurial actors.



## Information and knowledge exchange (EDP)



- Knowledge sharing and brainstorming of Steering Committee
- Guest speakers who are industry or academic experts
- Submission of existing reports
- Generation of reports if requested
- TCII's role is to provide logistical and administrative support



## Visioning and Priority Identification



- Degree of visioning exercises vary
- Some sectors completed extensive strategic planning processes previously
- Opportunity Identification & Management decision making tool



#### **Early Observations**

- Most pilots have very sparse populations, most under 30,000
- Most pilots are primarily composed of micro or small SME's maybe finding RIS3 approach difficult to understand
- Pilots in larger populated areas with well defined sectors, moving forward faster
- The progress & information requirements for the various steps varied depending sector and/or region



## Early Opportunities Being Explored

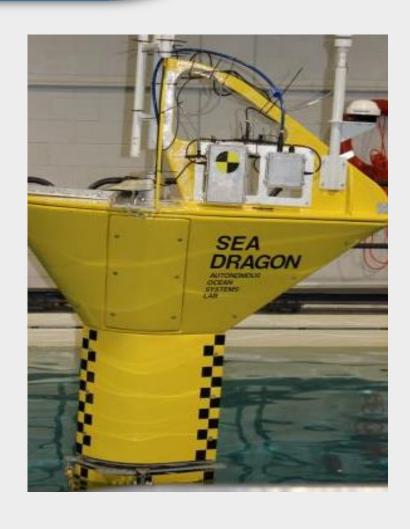


#### Forestry & Agriculture

- New strategic initiative to develop a centralized facility that will benefit both sectors
- Build on existing energy cogeneration capability of pulp and paper mill
- Explore innovative opportunities to expand capacity and efficiencies for both sectors related to operations, new product and market opportunities
- Opportunity to build on collaboration with academic R&D with greater input of industry players



## Early Opportunities Being Explored



#### Ocean Technology

- ☐ Greater collaboration among existing industry players
- Explore areas to increase value-added products and services
- Build on existing testing and research facilities to fill infrastructure gaps
- Opportunity to dovetail with other Federal initiatives



#### Status of Pilots



- Staggered launch dates for all pilots
- Total of 81 Steering Committee members identified with 77 confirmed for all pilots – 35 businesses.
- Two pilots are near identification and prioritization of action items
- Other pilots still Entrepreneurial Discovery Process stage
- Continue on monitoring and evaluation process



#### Conclusions



- Still early stages and ongoing
- All pilots may not realize its objectives
- People are asking questions and are staying engaged
- Genuine interest to see this through see where it leads

