





RSA Research Network Seminar

## Implications for Sender Country Regions of Outsourcing and Offshoring Business Services

2<sup>nd</sup>-3rd September 2010 Business School, University of Hertfordshire

Thursday, 2nd	September
10.30-11.00	Registration, Coffee and tea
11.00 -13.00	Session 1
	Chair: Professor Jane Hardy
	Paper 1
	Offshore outsourcing in software R&D to Hungary, Dr Magdolna Sass, Institute of
	Economics of the Hungarian Academy of Sciences.
	Paper 2 The Delitical Foregroup of Officiencies Devices of Consistent Delited De Conserver
	The Political Economy of Offshoring Business Services to Poland, Dr Grzegorz Micek, Jagiellonian University, Poland.
	Wilcer, Jagienoman Oniversity, Poland.
13.00 - 14.00	Lunch
14.00 – 15.30	Session 2
	Chair: Dr Graham Hollinshead
	Paper 3
	Global value chain restructuring and the relocation of white collar work: towards a
	conceptual framework, Professor Ursula Huws, London Metropolitan University.
	Paper 4
	'What About the Workers'? Labour and the Global Call Centre Value Chain,
	Professor Phil Taylor, University of Strathclyde.
15.30 - 16.00	Coffee/tea break
	Session 3
	Chair: Professor Jane Hardy
	Keynote speakers
	Professor Colin Haslam, Offshoring and Outsourcing for financial leverage:
16.00 – 19.00	'now you see it now you don't'
(with short	Dr Suresh Gupta (Capco Financial Services Consultants) Smarter sourcing in a
break)	post-crisis environment
	Roundtable Discussion: The Future of Outsourcing from a Business Perspective
	<ul> <li>Mr Peter Segal (CEO Ogilvie Associates)</li> </ul>
	<ul> <li>Mr Ian Hamilton (IT consultant)</li> </ul>
10.20	Consistent Dies en
19.30	Seminar Dinner





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Friday, 3rd September		
9.30 - 11.00	Session 4	
	Chair: Dr Grzegorz Micek	
	Paper 5	
	Arbitraging costs and knowledge on the periphery: the embeddedness of	
	software development outsourcing to the Ukraine, Professor Jane Hardy and Dr	
	Graham Hollinshead, University of Hertfordshire.	
	Paper 6	
	Offshoring, Mobile Investment and the Periphery of 'Old Europe': Preliminary	
	Analysis of Major Service-sector FDI projects in Northern Ireland since the late	
	1990s, Dr Michael Crone, Queens University, Belfast.	
11.00-11.30	Coffee/tea break	
11.30 -13.00	Session 5	
	Chair: Paweł Capik	
	Paper 7	
	A triangulation of offshore/near-shore: the case of France, Morocco and	
	Madagascar, Mr Nasserkhan Jamalkhan, University of Hertfordshire.	
	Paper 8	
	Restructuring financial services sector in crisis environment: can offshoring be a	
	key driver in repositioning and upgrading financial centre functions in CEE? Dr	
	Zoltán Gál, Hungarian Academy of Sciences.	
13.00- 14.00	Lunch	
13.00- 14.00		
14.00 – 15.00	Session 6 Roundtable Discussion	
	Roundlable Discussion	

## Venues:

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The Seminar will take place at the Business School, University of Hertfordshire, Hatfield AL10 9AB

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